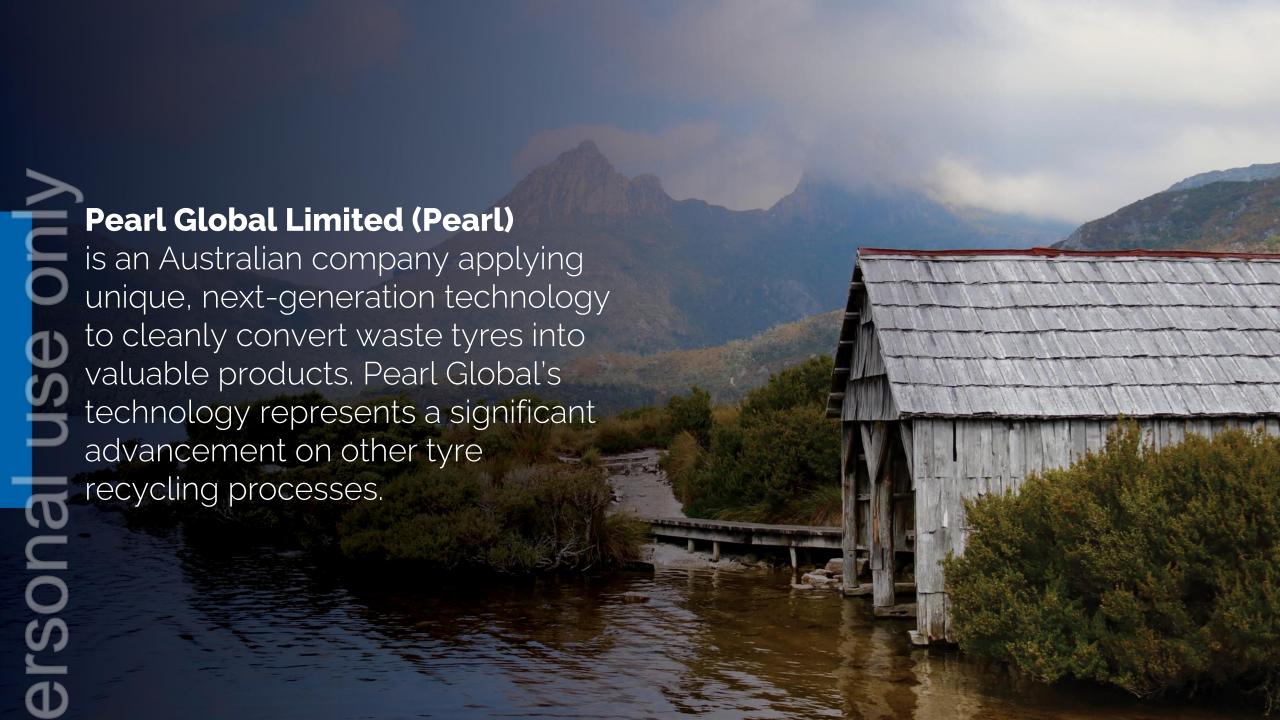
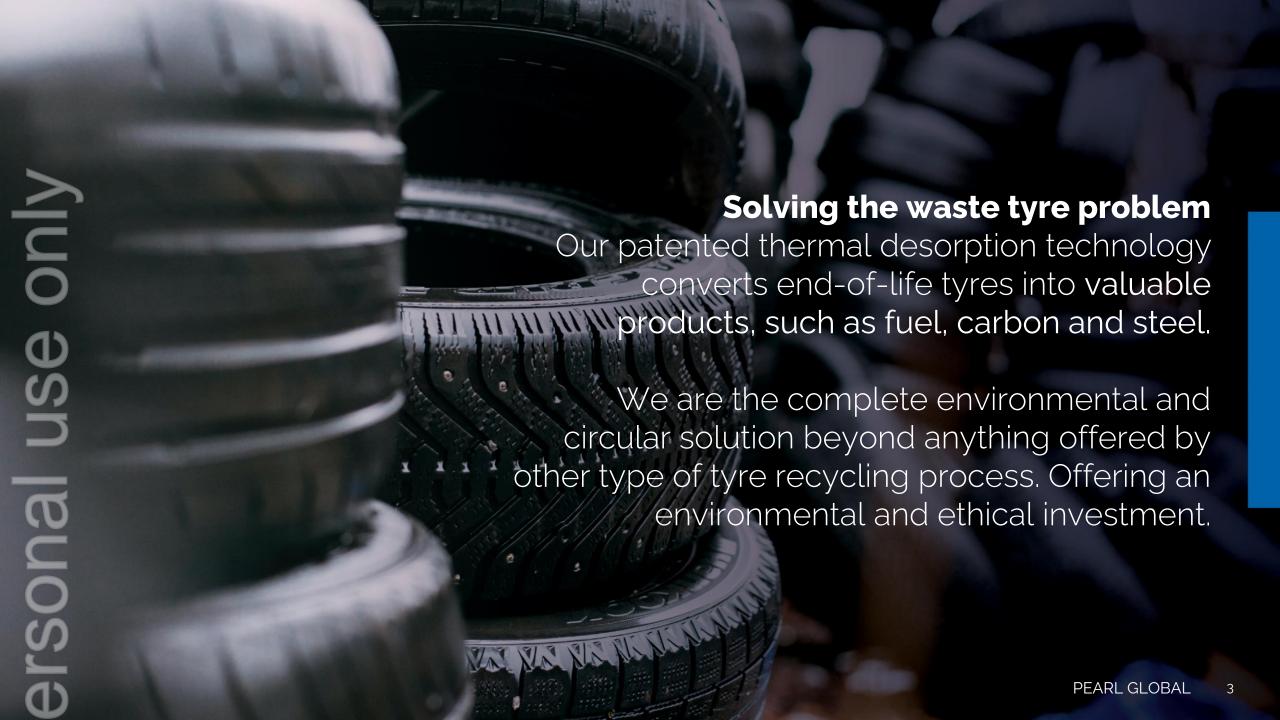
### Investor Presentation

Quarterly Update





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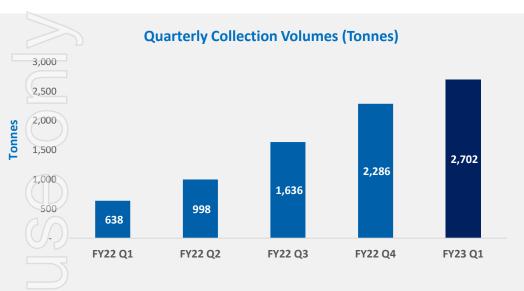
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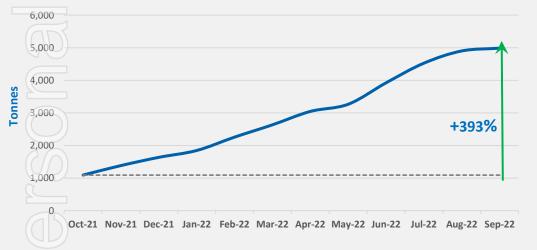
# Performance Summary



## In-bound Tyre volumes trending towards commercial levels







- Inbound tyre volumes of 2,702 tonnes (338,000 passenger tyres)
  - +18% on Q4 FY22
  - +323% on Q1 FY22
- Closing in on sustained commercial volumes with highest ever quarterly inbound volume
- Sustained demand despite two separate price increases in July and September 2022
- Ability to flex to commercial volumes

# Revenue growth driven by tyre collection fees



- Revenue growth driven by higher volumes and increased pricing for inbound tyres
- Offtake revenues flat as a result of lower processing due to prioritisation of key infrastructure projects and execution of operational resource plan

# >Update on pathway to commercialisation

Q1 FY 2023 Objectives



# There is a clear pathway to full scale commercialisation in 2023

#### **OBJECTIVE 1**

### Infrastructure delivery

- Completed installation and in process of commissioning bulk TDFO handling system and tank farm
- Complete installation and commissioning of Stage 1
   TDU Feed Rasper unit
  - Installation and commissioning of Stage 2 TDU feed shredder unit
  - Installation and commissioning of new carbon separation tower and bagging unit

#### **OBJECTIVE 2**

### Optimise collections customer base

- ✓ Increase customer density target zone 1 & 2 (>85%)
- ✓ Maximised gate rates with price increases early FY23 (>\$50/tonne)
- Grow collections capability and additional truck capacity when required
- Improve customer service with the implementation of Opmetrics CRM system and customer portal

#### **OBJECTIVE 3**

### **Grow off-take** customers

- ✓ TDFO customer growth 3<sup>rd</sup> and 4<sup>th</sup> customer coming on line H1 FY23
- QLD Transport department approval of rCB in main roads expected in H1 FY23
- rCB customer growth will follow QLD Transport dept approval and expected in H1 FY23
- Enhance global growth option

#### **OBJECTIVE 4**

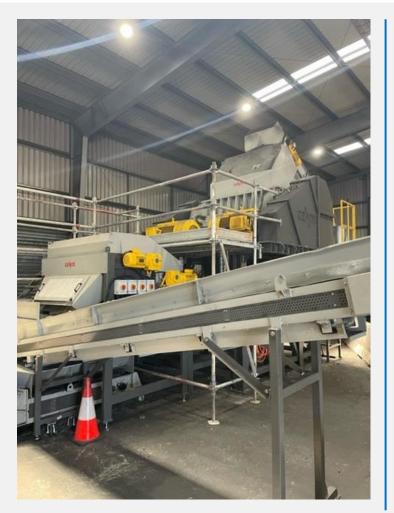
### Develop skills & capabilities

- Recruitment & retention of operational staff
  - Return to 24/7 Sep22
- Skills development of operational staff
  - Cert 3 program
- Establish operational leadership
  - Build shift leadership capability

Change since last quarter

# Rasper successfully installed and commissioned as part of feed preparation and handling (stage 1)

- Rasper installed and commissioned
- Improved rubber feed for processing with >99% of steel removed
  - Reduced steel content driving improvements in:
    - Availability;
    - Throughput; and
    - TDFO yield







# Tank Farm Installed and in the process of being commissioned to improve materials handling capability

- Installed and in process of commissioning
- Provides 125,000l of storage capacity with direct feed from plant
- Reduce manual handling and streamlining fuel delivery from tanker filling station
- Improved quality of TDFO with inline filtration and dewatering





# Stapylton lease being extended along with tyre yard infrastructure improvement

- Improvements to yard underway
- 10-year lease for Stapylton site from 1 Feb 2023
- Lease extension will allow full life of onsite infrastructure to be realised
- Owner investment to upgrade tyre yard which will optimise capacity and facilitate efficient onsite logistics upon commercialisation
- Rental adjustment over lease term to contribute to investment in yard



# On the road to the future

Offtake market development Government engagement

Our new brand



# Pearl Global are industry leaders in pioneering the rCB market in Australia – 1st Mover Advantage

	ASPHALT	BITUMEN	CIVIL ENGINEERING
PRODUCT DESCRIPTION	PROVEN AS A BINDING AGENT TO ENHANCE SAFETY, PERFORMANCE AND ENVIRONMENTAL GAINS	USED AS WET BINDER TO CREATE FOAM BITUMEN – HELPS BIND AND STABILISE LAID ROADS. ALSO USED FOR ROAD REPAIR/MAINTENANCE	USED AS A BINDING AGENT OF BASE LAYER ROAD CONSTRUCTION –PERFORMED BY CIVIL ENGINEERS
PERCENTAGE USED	1 -3% BY VOLUME	~5% OF BITUMEN USED	~2% OF ROAD BASE
ANTICIPATED DEMAND FOR STAPYLTON	10,000 TONNES	5,000 TONNES	10,000 TONNES
ESTIMATED TIMING	2 to 4 Months	3 to 6 Months	3 to 6 Months
STATUS	Advanced	Testing	Testing

### Successful progress made to expand end users for rcB and TDFO in Australian and internationally

#### Downer EDI

- Trial agreement signed to lead to long term commercial agreement
- 30-day trial period (up to 2,000 tonnes rCB and 100,000 litres TDFO at commercial rates)
- Partnering with national / international asphalt manufacturers provides Pearl Global with a clear expansion pathway (Offtakes in place prior to site build)

#### Austek

- Awarded Gold Coast City Council tender on green credentials using Pearl Global's rCB in mix design
- Used +500t of rCB to date in asphalt production in local government roads

### Glencore and the ISCC (International Sustainability & Carbon certification EU and EU plus)

- Samples of rCB and TDFO sent to Glencore testing laboratories in Europe and USA for verification
  - Glencore Pearl Global to undertake the ISCC audit (approx. a 40-day audit process) at Glencore expense If certified Pearl products can trade in Europe/USA as a sustainable material (Major EU policy requirements)
- Provides expansion opportunities given accepted and established customers (offtakes in place prior to build)

### Verification of Pearl Global's rcB and TDFO through independent studies with further testing underway

#### Australian Road Research Board (ARRB)

- Physical trials and report on rCB in Australian Roads completed verified improved performance in roads.
- Further reports to be commissioned given rCB considered by ARRB a potential game changer to industry.
- Advanced discussions underway regarding a strategic partnership with ARRB off the back of the trials.

#### Queensland University of Technology

- Report on rCB in Australian Roads completed verified that rCB enhances performance in roads (ongoing validation)

#### RPS Group (Environmental Consultants)

Report completed: *"23kg per tonne of CO2-e savings"* utilising Pearl Global's patented process (rCB & TDFO).

#### Transport and Main Roads of Queensland (TMR)

- Asphalt manufacturers have submitted designs with rCB to (TMR) to use in main roads (already accepted in council roads)
- Each design mix application is ~\$25,000

### Pearl Global is currently engaged with multiple stakeholders in Government

- National Environment Minister's announced that end-of-life tyres to be included on the Minister's product stewardship priority list (Oct 2022)
- Demonstrates Governments intend to take action to solve the waste tyre problem in Australia.
- Discussions ongoing at State and Federal Pearl Global supported by experienced consulting firms

#### Federal

- Environment and Water
- Climate Change and Energy
- Industry and Science

- Waste recycling & Circular economy
- Decarbonisation of industry and Bio-Fuels
- Modern Manufacturing, Waste Recovery and Circular Economy

#### State

- Environment & Science
- State Development, Infrastructure, Local Government and Planning

- Waste recycling & Circular economy
- Decarbonisation of industry and Bio-Fuels
- Modern manufacturing

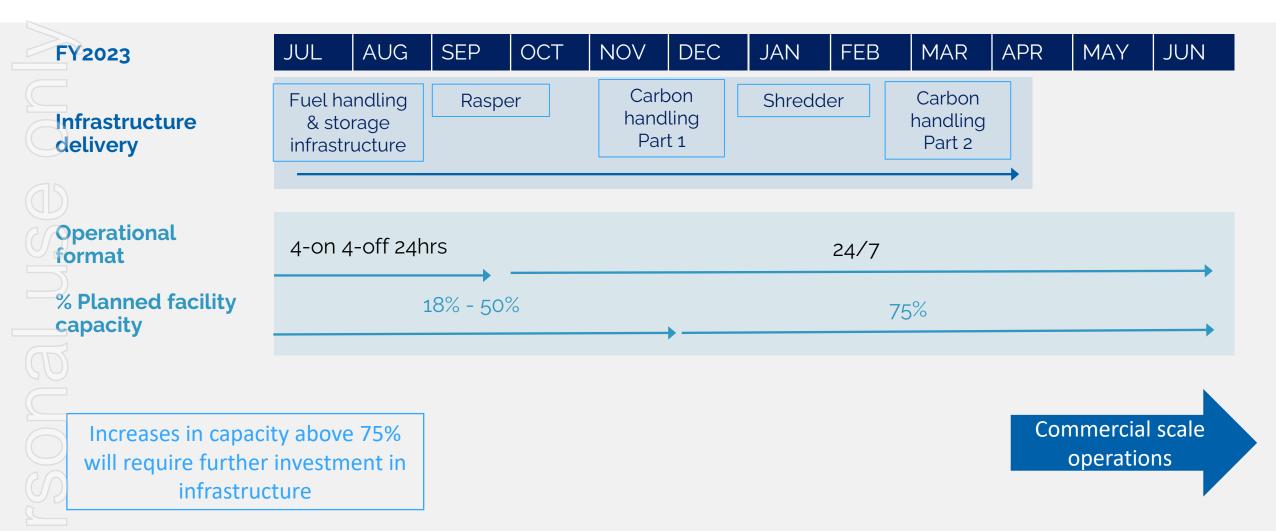
## An entirely new brand approach – to align to our future



Our new logo centres around Entyr's activity in the circular economy. The two overlapping rings highlight reuse, and the sustainable transformation of one form to another.

- Texture inspired by both tyre treads and asphalt
- A colour palette reflective of the company's origins: a contemporary play on the Australian green and gold, and the colours of the Queensland rainforest,
- Friendly and modern typeface.
- To become Pearl Globals trading name in October
- A company name change to be put to share holders at the upcoming AGM

### Commercialisation plan on track for H1 2023



### **Summary**

- Making good progress with commercialisation plan
  - Locked in customer base for feed tyres
  - Off take market development
  - Site infrastructure installation
  - People skills and resources
- Government conversation has started
- Stapylton lease extension locked in
- Plan to be cash positive during 3<sup>rd</sup> quarter FY23

### **Contact Us**

David Wheeley
Chief Executive Officer
David.wheeley@pearlglobal.com.au
pearlglobal.com.au